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## Manager/Senior Manager - health policy and market access

Job Description  
December 2023

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**Newmarket Strategy** is looking to hire a new Manager or Senior Manager to join our health and life-sciences consultancy business.

We are looking for a person with a track record in a consultancy environment or who has relevant experience drawn from working within the NHS or the wider healthcare sector. You will have an in-depth understanding of how the NHS works, how policy translates into commissioning and onto service delivery. Most of all you will have a passion for improving care for patients and transforming care.

We are looking for a bright, knowledgeable and committed person with approximately four to seven years' experience in a relevant role to join our dynamic and senior team in central London. The opportunities within a fast-growing firm are substantial and our close-knit highly-expert team means you will have the opportunity to learn from the best and grow into a future leader.

Newmarket is a rapidly growing, boutique advisory firm operating at the cutting edge of healthcare innovation. Whether we are advising global businesses or world-renowned NHS organisations, the common thread is our focus on health innovation and our desire to improve patients' access to the best care. We take pride in the fact our team has supported some of the most innovative and groundbreaking health technologies to reach NHS patients and clinicians.

### **About the role**

We are looking for a new core member of our services division, to manage a range of clients and projects. Some core responsibilities include:

- Helping clients achieve their goals; your strategic advice and understanding of the NHS will support companies to bring their innovative products and services

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**For further information please contact**  
**David on +44 7976 869201 or [david.reith@newmarket-strategy.com](mailto:david.reith@newmarket-strategy.com)**

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to market.

- Advising clients directly about changes and trends in the NHS and undertaking landscape assessments and policy analysis to identify opportunities and threats for our clients
- Managing client accounts, implementation of client programmes and handling day-to-day client activity.
- Acting as a source of expertise for colleagues on the NHS, health policy, and UK healthcare procurement.
- Overseeing and managing the work of junior team members on specific projects, including the training and development needs of junior team members
- Identifying and supporting business development opportunities
- Contributing to Newmarket's public profile and thought leadership through writing copy and attending events.

You will start as a key figure in our fast-growing business. At Newmarket Strategy, we recognise hard work and employees' ability to take initiative. This role requires a dynamic person who is delivery-focused to ensure quality work to tight deadlines.

Curiosity, effort and an ability to learn quickly will be rewarded with rapid progression and significant autonomy. We pride ourselves on a collaborative culture and working environment, with a close-knit support structure in place.

### **Requirements**

- Approximately 4-7 years' working in a relevant role or field, such as a manager within industry, the NHS or a consultancy.
- Knowledge of the UK healthcare landscape and a proven interest in health innovation and life sciences
- Good experience of consultancy or consultancy type work is preferred - proven ability to manage complex workstreams for multiple clients, and coordinate the work of small project teams
- Confidence in external stakeholder engagement and excellent communication skills
- High quality analytical skills and excellent writing skills, with a high level of English language proficiency
- Ability to work within a small team in a collaborative way and contribute to an enjoyable and friendly working environment.

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**Benefits**

- Competitive salary with significant annual performance-based bonus scheme
- Pension contributions
- Central London location
- Flexible, hybrid-working opportunities
- 20 days of annual leave in addition to bank holidays and the days between Christmas and New Year
- Cycle to work scheme.

**Equal opportunities statement**

We are an equal opportunity employer. We are committed to diversity and inclusion and applications are encouraged from individuals regardless of age, race, religion, disability, gender or sexual orientation. We treat all job applications equally. Newmarket is committed to hiring, training and promoting candidates based on merit.

**To apply, please email a CV (max. 2 pages) and covering letter (max. 1 page)** detailing how you meet the key competencies outlined above to [careers@newmarket-strategy.com](mailto:careers@newmarket-strategy.com) clearly stating in the subject the job title you are applying for. Your application will not be considered unless you send a cover letter.

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