
Manager / Senior Manager (full time role)

Job Description

July 2023

Newmarket Strategy is looking to hire a new Manager or Senior Manager to join our pharma and life sciences consultancy business.

We are looking for a person who excels in the fast-paced consultancy environment and has some good health technology appraisal (HTA) or health economics and outcomes research (HEOR) strategy experience.

Newmarket is a rapidly growing, boutique advisory firm operating at the cutting edge of healthcare innovation. Whether we are advising global businesses or world-renowned NHS organisations, the common thread is our focus on health innovation and our desire to improve patients' access to the best care. We take pride in the fact our team has supported some of the most innovative and groundbreaking health technologies to reach NHS patients and clinicians.

We are looking for a bright, knowledgeable and committed person with approximately four to seven years' experience in a relevant role to join our dynamic and senior team in central London. The opportunities within a fast-growing firm are substantial and our close-knit highly-expert team means you will have the opportunity to learn from the best and grow into a future leader.

About the role

We are looking for a new core member of our pharma division, to manage a range of clients and projects. Some core responsibilities include:

- Helping clients achieve their goals; your strategic advice and technical knowledge of the HTA and medicines access space will support companies to bring their innovative products to market.
- Advising clients directly about changes and trends in market access, fulfilling client requests that are technical in nature, including commercialisation strategy, landscape assessments, policy analysis and health technology

For further information please contact

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appraisal activity.

- Managing client accounts, implementation of client programmes and handling day-to-day client activity.
- Acting as a source of expertise for colleagues on the medicines access environment, the life sciences industry, and UK healthcare procurement.
- Overseeing and managing the work of junior team members on specific projects, including the training and development needs of junior team members
- Identifying and supporting business development opportunities
- Contributing to Newmarket's public profile and thought leadership through writing copy and attending events.

You will start as a key figure in our fast-growing business; at Newmarket Strategy, we recognise hard work and employees' ability to take initiative. Curiosity, effort and an ability to learn quickly will be rewarded with rapid progression and significant autonomy. We pride ourselves on a collaborative culture and working environment, with a close-knit support structure in place.

Requirements

- Approximately 4-7 years' working in a relevant role or field, such as medicines commercialisation or procurement, HTA or HEOR
- Knowledge of the UK healthcare landscape and a proven interest in health innovation and life sciences
- Good experience of consultancy or consultancy type work - ability to manage complex workstreams for multiple clients, and coordinate the work of small project teams
- Confidence in external stakeholder engagement and excellent communication skills
- High quality analytical skills and excellent drafting skills, with a high level of English language proficiency
- Ability to work within a small team in a collaborative way and contribute to an enjoyable and friendly working environment.

Benefits

- Competitive salary with significant annual performance-based bonus scheme
- Pension contributions
- Central London location
- Flexible, hybrid-working opportunities

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- 20 days of annual leave in addition to bank holidays and the days between Christmas and New Year
 - Cycle to work scheme.

Equal opportunities statement

We are an equal opportunity employer. We are committed to diversity and inclusion and applications are encouraged from individuals regardless of age, race, religion, disability, gender or sexual orientation. We treat all job applications equally. Newmarket is committed to hiring, training and promoting candidates based on merit.

To apply, please email a CV (max. 2 pages) and covering letter (max. 1 page) detailing how you meet the key competencies outlined above to careers@newmarket-strategy.com clearly stating in the subject the job title you are applying for. Your application will not be considered unless you send a cover letter.

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