
Consultant (Full time role)

Job Description
March 2023

Newmarket Strategy is a rapidly growing, boutique advisory firm operating at the cutting edge of healthcare innovation. Founded by a former government Minister, Special Adviser and life science leaders, our team has operated at the highest levels in government, the NHS and industry. Our deep insight and technical expertise spans policy, regulation, reimbursement and commercial strategy and we apply these across the sector - from health data and digital health, to medical devices, drugs, clinical services and infrastructure.

Our work is stimulating and varied, at a time when the resilience of health systems all over the world has been tested to the extreme, and the adoption of new solutions within them has been accelerating. Our clients range from international healthcare services firms and the biggest names in pharmaceuticals, to entrepreneur-led AI and digital health companies.

Whether we are advising global investment funds or world-renowned NHS organisations, the common thread is our focus on health innovation and our desire to improve patients' access to the best care. We take pride in the fact our team has supported some of the most innovative and groundbreaking health technologies to reach NHS patients and clinicians.

We are looking for a bright, knowledgeable and committed person with approximately one to three years' experience in a relevant role to join our dynamic and growing team in central London. The opportunities within a fast-growing new firm are substantial, including rapid promotion and the opportunity to specialise in a particular field. Our close-knit highly-expert team means you will have the opportunity to learn from the best and grow into a future leader.

**For further information please contact
Cristina on +44 20 7368 1611 cristina.ruiz@newmarket-strategy.com**

About the role

Acting as a vital member of our team across a range of clients and projects, some core responsibilities include:

- Helping clients achieve their goals; your implementation of strategic programmes based on our expert advice and technical knowledge will support companies to bring their innovative products or services to market, improving patient care and adding value to the system
- Conducting policy and technical market access research, and preparing materials for clients
- Contributing directly to advising clients about changes and trends in healthcare and government policy
- Compiling reports and slide decks on a wide range of healthcare topics
- Overseeing and supporting the work of junior team members on specific projects
- Contributing to thought leadership by writing copy for the website
- Helping identify and scope new business opportunities
- Supporting outreach to key stakeholders across the life sciences sector
- Supporting Newmarket Strategy's online presence and social media accounts.

You will start as a key figure in our fast-growing business; at Newmarket Strategy, we recognise hard work and employees' ability to take initiative. Curiosity, effort and an ability to learn quickly will be rewarded with progression and significant autonomy. We pride ourselves on a collaborative culture and working environment, with a close-knit support structure in place.

You will receive exposure to, and guidance from our directors and Senior Partners from the very beginning, to help you reach your potential. Within a year you will have gained in-depth knowledge of the life sciences industry, the way data and digital technology is transforming healthcare, and of the NHS commissioning landscape. You will have learned about a wide variety of disease areas and health challenges. As you progress, you will develop a more technical understanding of healthcare systems and market access.

Requirements

- A real interest in the NHS, healthcare innovation and the life sciences industry
- One to three years' experience in a relevant role or field
- High quality research and analytical skills, thorough attention to detail and evidence of consistent commitment to completing assigned tasks on time
- A sociable and professional approach to interacting with colleagues and clients

For further information please contact

Cristina on +44 20 7368 1611 cristina.ruiz@newmarket-strategy.com

-
- Excellent teamwork, with the ability to take initiative and seek input from senior team members where required
 - Excellent drafting skills with a high level of English language proficiency with the ability to communicate competently with a range of audiences
 - Proficiency and confidence using Microsoft powerpoint and excel
 - Capacity to contribute towards an enjoyable and friendly working environment, with the curiosity and flexibility to be part of a fast-growing business.

Desirable knowledge or experience (demonstrable in at least two of the following);

- An understanding of the NHS and the UK health policy landscape
- Knowledge of or experience working with the life sciences industry
- An understanding of how medicines, medical devices or services are regulated, reimbursed or commissioned
- Insights or experience of working with patient groups
- Experience working in a customer facing role or a consultancy
- Academic achievement in a related field.

In large part this is an office-based role, with some flexible working arrangements available to all team members. Newmarket is committed to hiring, training and promoting candidates based on merit.

Benefits

- Competitive salary with significant annual performance-based bonus scheme
- Pension contributions
- Central London location
- Flexible, hybrid-working opportunities
- 20 days of annual leave in addition to bank holidays and the days between Christmas and New Year
- Cycle to work scheme.

To apply, please email a CV (max. 2 pages) and covering letter (max. 1 page) detailing how you meet the key competencies outlined above to careers@newmarket-strategy.com clearly stating in the subject the job title you are applying for. Your application will not be considered unless you send a cover letter.