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## Analyst (full time role)

Job Description

March 2023

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**Newmarket Strategy** is a rapidly growing boutique life science and healthcare innovation consultancy firm. Founded by a former government Minister, a Special Adviser and life science leaders, our team has operated at the highest levels in government, the NHS and industry. Our deep insight and technical expertise spans policy, regulation, reimbursement and commercial strategy and we apply these across the sector - from health data and digital health, to medical devices, drugs, clinical services and infrastructure.

Our work is stimulating and varied, at a time when the resilience of health systems all over the world has been tested to the extreme, and the adoption of new solutions within them has been accelerating. Our clients range from international healthcare services firms and the biggest names in pharmaceuticals, to entrepreneur-led AI and digital health companies.

Whether we are advising global investment funds or world-renowned NHS organisations, the common thread is our focus on health innovation and our desire to improve patients' access to the best care. We take pride in the fact our team has supported some of the most innovative and ground-breaking health technologies to reach NHS patients and clinicians.

We are looking for a bright, eager and committed person to join our dynamic team in central London. The opportunities within a fast-growing firm are substantial, including the opportunity to learn and develop expertise about a wide range of topics, and eventually specialise in a particular field, as well as rewarding effort and performance. Our close-knit highly-expert team means you will have the opportunity to learn from the best and grow into a future leader.

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**For further information about the role, please contact  
Cristina on +44 20 7368 1611 [cristina.ruiz@newmarket-strategy.com](mailto:cristina.ruiz@newmarket-strategy.com)**

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### **About the role**

You will act as vital support to Newmarket's team of consultants across a wide variety of clients and projects. The role is research focused, with an expectation that you would rapidly progress to support directly on client accounts. Some core responsibilities include:

- Drafting reports and research notes on a wide range of healthcare and life science topics
- Stakeholder mapping
- Monitoring and intelligence gathering from both online and other sources
- Market access research
- Policy research
- Data analysis and visualisation
- Implementation of client programmes with senior managers
- Organisation of client meetings, note taking and managing follow ups
- Supporting in the development of new business opportunities
- Supporting on the management and delivery of client events
- Supporting Newmarket Strategy's online presence and social media accounts.

At Newmarket Strategy, we recognise hard work and employees' ability to take initiative. Curiosity, effort, an ability to learn and performance will be rewarded with progression and greater autonomy.

You will receive exposure to, and guidance from our directors and Senior Partners from the very beginning, to help you reach your potential. Within a year you will have gained in-depth knowledge of the life sciences industry, the way data and digital technology is transforming healthcare, and of the NHS commissioning landscape. You will have learned about a wide variety of disease areas and health challenges. As you progress, you will develop a more technical understanding of healthcare systems and market access.

We pride ourselves on a collaborative culture and working environment, with a close-knit support structure in place.

### **About you**

We are looking for a candidate who will take proactive steps to drive themselves and the company forward.

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### **Required skills and experience**

- A real interest in healthcare innovation and the life sciences industry. A particular interest in and knowledge of digital health is a plus
- High quality research and analytical skills, including data analysis and visualisation
- Ability to take initiative and seek input from senior team members when required
- A thorough attention to detail and evidence of consistent commitment to completing assigned tasks on time
- Professionalism in interacting with colleagues and clients
- Excellent writing skills with a high level of English language proficiency
- Ability to communicate competently with a range of audiences
- High-level of proficiency with the Microsoft Office suite particularly Excel and PowerPoint
- Ability to work under pressure, across various fields and within tight deadlines, including willingness to work beyond conventional office hours where necessary
- Capacity to contribute towards maintaining an enjoyable and friendly working environment.

In large part this is an office-based role, with some flexible working arrangements available to all team members. Newmarket is committed to hiring, training and promoting candidates based on merit.

### **Benefits**

- Competitive salary with significant annual performance-based bonus scheme
- Pension contributions
- Central London location
- Flexible, hybrid-working opportunities
- 20 days of annual leave in addition to bank holidays and the days between Christmas and New Year
- Cycle to work scheme.

### **Application**

We strive to ensure that opportunities to work at Newmarket are open to all. We do not use CVs or a typical cover letter format to recruit, so please do not send your CV or

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cover letter. We want to understand you and how your academic and professional experience have prepared you for the role, why you are specifically interested in working for Newmarket Strategy as well as your passion and knowledge for the health and life sciences industry.

To apply, please email a document with your response to these 3 questions:

- i) How does your academic and professional experience make you a suitable candidate for this role? (220 words max)
- ii) Why would you like to work for Newmarket Strategy? (200 words max)
- iii) In your view, what is the biggest challenge facing the healthcare or life sciences sector? (250 words max)

We treat all job applications equally.

Please **email [careers@newmarket-strategy.com](mailto:careers@newmarket-strategy.com)** clearly stating in the subject line the job title you are applying for. Your application will not be considered unless you meet the application requirements above.

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