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## Analyst (full time role)

Job Description  
September 2021

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**Newmarket Strategy** is a rapidly growing, boutique advisory firm operating at the cutting edge of healthcare innovation. Founded by a former government Minister, Special Adviser and life science leaders, our team has operated at the highest levels in government, the NHS and industry. Our deep insight and technical expertise spans policy, regulation, reimbursement and commercial strategy and we apply these across the sector - from health data and digital health, to medical devices, drugs, clinical services and infrastructure.

Our work is stimulating and varied, at a time when the resilience of health systems all over the world has been tested to the extreme, and the adoption of new solutions within them has been accelerating. Our clients range from international healthcare services firms and the biggest names in pharmaceuticals, to entrepreneur-led AI and digital health companies.

Whether we are advising global investment funds or world-renowned NHS organisations, the common thread is our focus on health innovation and our desire to improve patients' access to the best care. We take pride in the fact our team has supported some of the most innovative and groundbreaking health technologies to reach NHS patients and clinicians.

We are looking for a bright, eager and committed person to join our dynamic and growing team in central London. The opportunities within a fast-growing new firm are substantial, including rapid promotion and the opportunity to specialise in a particular field. Our close-knit highly-expert team means you will have the opportunity to learn from the best and grow into a future leader.

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**For further information please contact  
Claudia on +44 20 7368 1611 [claudia.rubin@newmarket-strategy.com](mailto:claudia.rubin@newmarket-strategy.com)**

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### **About the role**

You will act as vital support to Newmarket's team of consultants across a wide variety of clients and projects. The role is research focused, with an expectation that you would progress to support directly on client accounts within a few weeks. Some core responsibilities include:

- Drafting reports and research notes on a wide range of healthcare topics
- Writing letters and managing outreach to key stakeholders across the life sciences sector
- Policy and technical market access research
- Monitoring and intelligence gathering from both online and other sources
- Stakeholder mapping
- Implementation of client programmes with senior managers
- Organisation of client meetings and managing follow up
- Supporting in the development of new business opportunities
- Supporting Newmarket Strategy's online presence and social media accounts.

At Newmarket Strategy, we recognise hard work and employees' ability to take initiative. Curiosity, effort and an ability to learn quickly will be rewarded with rapid progression and greater autonomy.

You will receive exposure to, and guidance from our directors and Senior Partners from the very beginning, to help you reach your potential. Within a year you will have gained in-depth knowledge of the life sciences industry, the way data and digital technology is transforming healthcare, and of the NHS commissioning landscape. You will have learned about a wide variety of disease areas and health challenges. As you progress, you will develop a more technical understanding of healthcare systems and market access.

We pride ourselves on a collaborative culture and working environment, with a close-knit support structure in place.

### **About you**

We are looking for a candidate who will take proactive steps to drive themselves and the company forward.

### **Required skills and experience**

- A real interest in healthcare innovation and the life sciences industry

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- Ability to take initiative and seek input from senior team members when required
  - High quality research and analytical skills, thorough attention to detail and evidence of consistent commitment to completing assigned tasks on time
  - Professionalism in interacting with colleagues and clients
  - Excellent drafting skills with a high level of English language proficiency with the ability to communicate competently with a range of audiences
  - Proficiency and confidence using powerpoint
  - Ability to work under pressure, across various fields and within tight deadlines, including willingness to work beyond conventional office hours where necessary
  - Capacity to contribute towards maintaining an enjoyable and friendly working environment.

We strive to ensure that opportunities to work at Newmarket are open to all. We treat all job applications equally. Newmarket is committed to hiring, training and promoting candidates based on merit.

Newmarket Strategy is compliant with Government guidance on working from home during the coronavirus pandemic. We will provide access to a work laptop to enable home working if necessary. In large part this is an office-based role, with some flexible working arrangements available to all team members.

### **Benefits**

- Competitive salary with significant annual performance-based bonus scheme
- Pension contributions
- Central London location
- Flexible, hybrid-working opportunities
- 20 days of annual leave in addition to bank holidays and the days between Christmas and New Year
- Cycle to work scheme.

**To apply, please email a CV (max. 2 pages) and covering letter (max. 1 page)** detailing how you meet the key competencies outlined above to [careers@newmarket-strategy.com](mailto:careers@newmarket-strategy.com) clearly stating in the subject the job title you are applying for. Your application will not be considered unless you send a cover letter.

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